	2018	2019	2019	2020	2020 vs. 2019 ESTIMATE	
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
OPERATING REVENUES:	00 070 055	00 500 004	00 400 000	20.244.005	4.050.740	44.50/
Automobile Revenue	29,970,955	33,598,831	33,489,082	38,341,825	4,852,743	14.5%
Freight Revenue	28,855,760	31,769,257	32,689,763	33,211,587	521,824	1.6%
Passenger Revenue	32,640,122	32,941,689	32,141,397	32,683,881	542,484	1.7%
Bicycle,Mail,Misc Voyage	1,402,714	1,446,546	1,408,181	1,438,431	30,250	2.1%
Revenue From Terminal Operations	3,986,514	4,220,400	4,181,806	4,053,075	(128,731)	-3.1%
Parking Revenue	7,116,373	8,087,749	7,550,582	7,585,749	35,167	0.5%
Rent Revenue	834,178	806,000	809,636	895,254	85,618	10.6%
TOTAL OPERATING REVENUES	104,806,616	112,870,472	112,270,447	118,209,802	5,939,355	5.3%
OPERATING EXPENSES						
Operation Of Vessels	23,709,462	25,973,558	25,908,554	25,378,547	(530,007)	-2.0%
Operation Of Terminals	12,615,840	12,736,374	12,832,176	13,211,433	379,257	3.0%
Depreciation	11,482,828	11,650,145	12,376,299	12,626,114	249,815	2.0%
Maintenance Expense	20,091,481	18,535,648	19,112,771	21,252,236	2,139,465	11.2%
General Expense	26,134,046	25,734,161	27,385,716	27,571,708	185,992	0.7%
Casualties & Insurance	3,915,740	3,941,508	4,152,175	4,396,456	244,281	5.9%
Traffic Expense	3,002,139	3,196,880	3,397,091	3,250,540	(146,551)	-4.3%
Rents	768,108	778,464	783,016	882,139	99,123	12.7%
Payroll Taxes (Social Security)	2,651,848	2,685,452	2,732,499	3,034,423	301,924	11.0%
TOTAL OPERATING EXPENSES	104,371,492	105,232,190	108,680,297	111,603,596	2,923,299	2.7%
NET REVENUE FROM OPERATING	435,124	7,638,282	3,590,150	6,606,206	3,016,056	84.0%
OTHER INCOME	450		•			2.22/
Gain From Sale of Property	452	0	0	0	0	0.0%
Interest Income	123,944	106,000	246,247	175,000	(71,247)	-28.9%
Special Purpose Fund Investments	524,661	385,000	490,332	490,000	(332)	-0.1%
Release Premium LT Debt	1,267,041	1,324,920	1,387,542	1,387,238	(304)	0.0%
Grant Revenue	407,051	750,000	797,175	750,000	(47,175)	-5.9%
Miscellaneous Income	0	0	0	0	0	0.0%
Misc Income - License Fees	2,237,196	2,100,000	2,326,839	2,403,000	76,161	3.3%
TOTAL OTHER INCOME	4,560,345	4,665,920	5,248,135	5,205,238	(42,897)	-0.8%
OTHER EXPENSES						
Loss From Sale of Property	697,039	0	0	0	0	0.0%
Amortization Of Discount &	100,164					
Current Expense On Bonds	0	0	0	0	0	0.0%
Uncollectible Accts	5,048	0	0	0	0	0.0%
Misc.Income Charges	18,700	22,200	22,025	22,200	175	0.8%
Interest On Funded Debt	2,813,094	3,390,534	3,301,871	3,072,753	(229,118)	-6.9%
Interest On Unfunded Debt	0	0	0	0	0	0.0%
Interest On Pension Withdrawal	499,715	480,320	480,319	460,168	(20,151)	-4.2%
TOTAL OTHER EXPENSES	4,133,760	3,893,054	3,804,215	3,555,121	(249,094)	-6.5%
NET INCOME (LOSS) FOR YEAR	861,709	8,411,148	5,034,070	8,256,323	3,222,253	64.0%
Less Income From						
Special Purpose Fund Investments	524,661	385,000	490,332	490,000	(332)	-0.1%
Grant Revenue	407,051	750,000	797,175	750,000	(47,175)	-5.9%
NET INCOME FROM OPERATIONS	(70,003)	7,276,148	3,746,563	7,016,323	3,269,760	87.3%

^{*} ESTIMATE BASED ON 8 MONTHS ACTUAL PLUS 4 MONTHS BUDGET

OPERATION OF VESSELS: Tolephones		2018	2019	2019	2020	2020 vs. 2019 ESTIMATE	
Total College		ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
Total Control							
Fuel Beginner Fuel Fuel Fuel Fuel Fuel Fuel Fuel Fuel	OPERATION OF VESSELS:						
Fuel	Telephones	40,580	41,370	36,819	41,370	4,551	
Lubricants 200,690 202,025 206,897 206,675 4,227 213,8% Food Supplies 80,399 67,855 22,580 70,855 48,275 213,8% Sloves, Supplies & Equipment 451,169 410,940 490,777 412,1970 (37,807) 7-9% Other Vessel Expense 505,336 393,300 418,743 319,235 (99,080 22,8% TOTAL OPERATION OF VESSELS 23,709,462 25,973,568 25,908,554 25,378,547 (830,007) -2.0% OPERATION OF TERMINALS: Telephones 144,280 151,625 124,844 151,625 26,781 21,5% Agains, Clerks & Altendants 4,000,616 4,211,746 4432,120 4,389,630 44,800 -1.0% Slevedoring & Cargo Expense 3,387,166 33,267,054 34,250,333 34,743,335 (42,400) -1.0% Slevedoring & Cargo Expense 33,87,169 63,000 45,532 68,000 22,168 48,400 Light, Heart Elower & Water 499,872 526,355 538,674 507,685 (30,88) 5.8% Stationery & Printing 103,095 63,000 45,532 68,000 22,168 48,400 Other Terminal Expenses & Parking Lots 4,390,431 4,516,934 4,285,737 4,021,158 355,485 8,3% TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3,0% DEPRECIATION EXPENSE 11,482,828 11,650,145 12,376,299 12,026,114 249,815 2.0% MAINTENANCE EXPENSE: Supervision 809,827 885,449 954,505 1,457,935 503,430 52,7% Repairs- M/V Morthuls Vineyard 1,105,193 1,648,869 1,552,673 1,081,081 (451,502) 2,25% Repairs- M/V Governor 1,097,192 564,655 725,472 684,247 (41,226) 5,57% Repairs- M/V Morthulset 1,867,937 860,145 792,781 72,171,1893 1,379,112 174,076 Repairs- M/V Morthulset 1,867,937 860,145 792,781 73,1149 1,379,112 174,076 Repairs- M/V Morthulset 1,867,937 860,145 792,781 72,171,1893 1,379,112 174,076 Repairs- M/V Morthulset 1,867,937 860,145 792,781 72,171,1893 1,379,112 174,076 Repairs- M/V Morthulset 1,867,937 860,145 792,781 72,171,1893 1,379,112 174,076 Repairs- M/V Morthulset 1,867,937 860,145	Wages- Crew	15,950,267	16,436,308	17,060,353	17,012,955	(47,398)	-0.3%
Food Supplies 68,359 67,865 22,880 70,855 48,276 213,816	Fuel	6,493,061	8,421,750	7,682,385	7,284,487	(397,898)	-5.2%
Stores Supplies & Equipment	Lubricants	200,690	202,025	206,897	206,675	(222)	-0.1%
Other Vessel Expense	Food Supplies	68,359	67,865	22,580	70,855	48,275	213.8%
TOTAL OPERATION OF VESSELS 23,709,462 25,973,568 25,008,564 25,378,547 (530,007) -2.0% OPERATION OF TERMINALS: Telephones 144,260 151,625 124,844 151,625 26,781 21,5% Agents, Clerks & Attendants 4,000,616 4,211,746 4,432,120 4,389,630 (42,490) -1.0% Slewdoring & Carge Expense 3,387,166 3,267,064 3,425,033 3,473,325 48,302 1,4% Light, Heat, Power & Water 409,872 526,355 538,674 507,685 (30,989) -5.8% Slationery & Printing 103,005 63,000 45,832 68,000 22,168 48,4% Other Terminal Expenses & Parking Lots 4,390,831 4,516,694 4,265,673 4,671,158 355,486 8,3% TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3,0% DEPRECIATION EXPENSE 11,482,828 11,650,145 12,376,299 12,626,114 249,815 2.0% MANTENANCE EXPENSE: Supervision 90,827 885,449 954,505 1,532,673 10,813,081 (451,592) 2.25% Repairs- MV Martha's Vineyard 1,195,193 1,648,869 1,162,378 1,592,717 519,997 (1,084,175) -67,9% Repairs- MV Woods Hole 849,986 1,162,378 1,592,717 519,997 (1,084,175) -67,9% Repairs- MV Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60,2% Repairs- MV Sankaty 1,992,527 809,662 1443,265 1,077,189 1,379,112 174,0% Repairs- MV Kathama 1,688,862 419,627 487,077 1,456,706 364,701 2,53% Repairs- MV Kathama 1,888,862 419,627 487,077 1,456,706 364,701 2,53% Repairs- MV Kathama 1,888,862 419,627 487,077 1,456,706 364,701 2,53% Repairs- MV Kathama 1,888,862 419,627 487,077 1,456,706 364,701 2,53% Repairs- MV Kathama 1,888,862 419,627 487,077 1,456,706 364,701 2,53% Repairs- MV Sankaty 1,380,340 1,384,43,265 1,381,360 470,096,221 7,29% Miscellaneous Maintenance 1,124,002 878,986 1,135,300 877,377 (258,053) 2,27% TOTAL MAINTENANCE EXPENSE 2,391,487 2,483,568 19,112,771 21,252,236 2,139,465 112% GENERAL EXPENSE: General Offices & Cierks 3,443,727 3,897,119 3,887,996 4,376,430 877,377 (258,053) 2,27% TOTAL MAINTENANCE EXPENSE 2,009,1481 18,535,648 19,112,771 21,252,236 2,139,465 112% GENERAL EXPENSE: General Offices & Cierks 3,443,727 3,897,119 3,827,906 14,376,430 877,377 (258,053) 2,27% TOTAL MAINTENANCE	Stores, Supplies & Equipment	451,169	410,940	480,777	442,970	(37,807)	-7.9%
OPERATION OF TERMINALS: Telephones	Other Vessel Expense	505,336	393,300	418,743	319,235	(99,508)	-23.8%
Telephones 144,260 151,625 124,844 151,625 26,781 21,5% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,421,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,432,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,432,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,265,754 3,452,033 3,473,335 48,302 1,14% Light, Heat, Power & Water 499,872 526,355 538,674 507,685 (30,989) -5.8% Stationery & Frinting (103,095 63,000 45,832 66,000 22,168 46,4% Other Terminal Expenses & Parking Lots 4,390,831 4,516,594 4,266,673 4,627,1158 355,485 8,33% TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3.0% DEPRECIATION EXPENSE: **Supervision** **Supervision** **Repairs-MIV Model Bed 949,986 1,162,378 1,597,172 512,997 (1,084,175) -67.9% Repairs-MIV Governor 1,1097,192 564,955 72,472 648,247 (41,225) -5.7% Repairs-MIV South Folia 1,869,869 1,162,388 1,838,318 73,1,150 (1,107,168) -60.2% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Katama 1,888,862 419,527 487,077 1,465,706 996,622 1991; Repairs-MIV Katama 1,888,862 419,527 487,077 1,465,706 996,622 1991; Repairs-MIV Katama 1,888,862 419,527 487,077 1,466,706 996,622 1991; Repairs-MIV Saland Home 2,440,988 1,946,108 1,464,932 2,543,966 94,764 54,3% Repairs-MIV Saland Home 2,440,988 1,946,108 1,464,932 2,543,966 94,764 54,3% Repairs-MIV Janough 1,360,340 1,889,463 1,818,858 2,751,001 332,143 51,2% Repairs-MIV Janough 1,360,340 1,899,463 1,818,858 2,751,001 332,143 51,2% Repairs-MIV Janough 1,	TOTAL OPERATION OF VESSELS	23,709,462	25,973,558	25,908,554	25,378,547	(530,007)	-2.0%
Telephones 144,260 151,625 124,844 151,625 26,781 21,5% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,421,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,432,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,211,746 4,432,120 4,339,630 (42,490) -1.0% Agents, Clerk's & Altendants 4,090,616 4,265,754 3,452,033 3,473,335 48,302 1,14% Light, Heat, Power & Water 499,872 526,355 538,674 507,685 (30,989) -5.8% Stationery & Frinting (103,095 63,000 45,832 66,000 22,168 46,4% Other Terminal Expenses & Parking Lots 4,390,831 4,516,594 4,266,673 4,627,1158 355,485 8,33% TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3.0% DEPRECIATION EXPENSE: **Supervision** **Supervision** **Repairs-MIV Model Bed 949,986 1,162,378 1,597,172 512,997 (1,084,175) -67.9% Repairs-MIV Governor 1,1097,192 564,955 72,472 648,247 (41,225) -5.7% Repairs-MIV South Folia 1,869,869 1,162,388 1,838,318 73,1,150 (1,107,168) -60.2% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Naturkek 1,195,937 850,145 792,781 2,171,893 1,379,112 174,0% Repairs-MIV Katama 1,888,862 419,527 487,077 1,465,706 996,622 1991; Repairs-MIV Katama 1,888,862 419,527 487,077 1,465,706 996,622 1991; Repairs-MIV Katama 1,888,862 419,527 487,077 1,466,706 996,622 1991; Repairs-MIV Saland Home 2,440,988 1,946,108 1,464,932 2,543,966 94,764 54,3% Repairs-MIV Saland Home 2,440,988 1,946,108 1,464,932 2,543,966 94,764 54,3% Repairs-MIV Janough 1,360,340 1,889,463 1,818,858 2,751,001 332,143 51,2% Repairs-MIV Janough 1,360,340 1,899,463 1,818,858 2,751,001 332,143 51,2% Repairs-MIV Janough 1,	OPERATION OF TERMINALS:						
Stevedoring & Cargo Expense 3,387,166 3,287,054 3,425,033 3,473,335 48,302 1,4%		144,260	151,625	124,844	151,625	26,781	21.5%
Stevedoring & Cargo Expense 3,387,166 3,267,054 3,425,033 3,473,335 48,302 1,4%	Agents, Clerks & Attendants	4,090,616	4,211,746	4,432,120	4,389,630	(42,490)	-1.0%
Stationery & Printing	Stevedoring & Cargo Expense	3,387,166	3,267,054	3,425,033	3,473,335		1.4%
Stationery & Printing							-5.8%
Other Terminal Expenses & Parking Lots 4,390,831 4,516,594 4,266,673 4,621,158 355,485 8.3% TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3.0% DEPRECIATION EXPENSE 11,482,828 11,650,145 12,376,299 12,626,114 249,815 2.0% MAINTENANCE EXPENSE: Supervision 890,827 885,449 954,505 1,457,935 503,430 52.7% Repairs- M/V Martha's Vineyard 1,195,193 1,648,869 1,532,673 1,081,081 (451,592) -29.5% Repairs- M/V Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 73,1,150 (1,107,168) -60.2% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 73,1,150 (1,107,168) -60.2% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 73,1,150 (1,107,168) -60.2% Repairs- M/V Sankaty <td< td=""><td>• , ,</td><td></td><td></td><td></td><td></td><td>* * *</td><td></td></td<>	• , ,					* * *	
TOTAL OPERATION OF TERMINALS 12,615,840 12,736,374 12,832,176 13,211,433 379,257 3,0% DEPRECIATION EXPENSE 11,482,828 11,650,145 12,376,299 12,626,114 249,815 2,0% MAINTENANCE EXPENSE: Supervision 890,827 885,449 954,505 1,457,935 503,430 52,7% Repairs- M/V Martha's Vineyard 1,195,193 1,648,869 1,152,2673 1,081,081 (451,592) -29,5% Repairs- M/V Governor 1,097,192 564,955 725,472 684,247 (41,225) -5,7% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60,2% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199,1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25,3% Repairs- M/V Sanhuched 2,440,986 1,946,108 1,884,892 2,543,696 844,376 Repairs- M/V Island Home 2,440,986 1,360,340 1,889,463 1,818,683 2,751,001 932,143 51,2% Repairs- M/V Island Home 2,440,986 1,360,340 1,889,463 1,818,683 2,751,001 932,143 51,2% Repairs- M/V Island Home 2,440,986 1,460,083 1,818,685 2,751,001 932,143 51,2% Repairs- William Home 1,360,340 1,889,463 1,818,385 2,751,001 932,143 51,2% Repairs- William Home 1,960,629 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1,946,108 1	•						
MAINTENANCE EXPENSE: Supervision 890,827 885,449 954,505 1,457,935 503,430 52.7% Repairs- MV Martha's Vineyard 1,195,193 1,648,869 1,532,673 1,081,081 (451,592) -29.5% Repairs- MV Woods Hole 849,986 1,162,378 1,597,172 512,997 (1,084,175) -87.9% Repairs- MV Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- MV Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -80.2% Repairs- MV Nantucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- MV Katama 1,888,862 419,527 487,077 1,456,706 969,629 199,1% Repairs- MV Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- MV Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- MV Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- MV Island Home 2,261,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- MV Island Home 2,261,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Wolticles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926							
MAINTENANCE EXPENSE: Supervision 890,827 885,449 954,505 1,457,935 503,430 52.7% Repairs- MV Martha's Vineyard 1,195,193 1,648,869 1,532,673 1,081,081 (451,592) -29.5% Repairs- MV Woods Hole 849,986 1,162,378 1,597,172 512,997 (1,084,175) -87.9% Repairs- MV Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- MV Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -80.2% Repairs- MV Nantucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- MV Katama 1,888,862 419,527 487,077 1,456,706 969,629 199,1% Repairs- MV Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- MV Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- MV Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- MV Island Home 2,261,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- MV Island Home 2,261,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Wolticles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14,3% General Offices & Clerks 3,443,727 3,897,119 3,827,926	DEDDE CLATION EXPENSE	44 400 000	44.050.445	40 270 200	12 424 114	240.045	2.00/
Supervision 890,827 885,449 954,505 1,457,935 503,430 52.7% Repairs- M/V Martha's Vineyard 1,195,193 1,648,869 1,532,673 1,081,081 (451,592) -29.5% Repairs- M/V Woods Hole 849,986 1,162,378 1,597,172 512,997 (1,084,175) -67.9% Repairs- M/V Sonkaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Sankaty 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199.1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Island Home 2,440,966 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Island Home 2,361,487 2,483,246 1,593,103 </td <td>DEPRECIATION EXPENSE</td> <td>11,482,828</td> <td>11,000,140</td> <td>12,376,299</td> <td>12,020,114</td> <td>249,815</td> <td>2.0%</td>	DEPRECIATION EXPENSE	11,482,828	11,000,140	12,376,299	12,020,114	249,815	2.0%
Repairs- M/V Martha's Vineyard 1,195,193 1,648,869 1,532,673 1,081,081 (451,592) -29.5% Repairs- M/V Woods Hole 849,986 1,162,378 1,597,172 512,997 (1,084,175) -67.9% Repairs- M/V Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Santucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Say Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Island Home 2,361,487 2,483,246	MAINTENANCE EXPENSE:						
Repairs- M/V Woods Hole 849,986 1,162,378 1,597,172 512,997 (1,084,175) -67.9% Repairs- M/V Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Sankaty 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199,1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Say Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Janough 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- M/V Janough 1,360,340 1,889,463 1,818,658 2,751,001 932,143 51.2% Repairs- M/V Janough 1,360,344 1,456,850 1,772,995	Supervision	890,827	885,449	954,505	1,457,935	503,430	52.7%
Repairs- M/V Governor 1,097,192 564,955 725,472 684,247 (41,225) -5.7% Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Nantucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199,1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Bayled 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- Bidgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430	Repairs- M/V Martha's Vineyard	1,195,193	1,648,869	1,532,673	1,081,081	(451,592)	-29.5%
Repairs- M/V Sankaty 569,918 1,662,388 1,838,318 731,150 (1,107,168) -60.2% Repairs- M/V Nantucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199.1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Gay Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,1001 932,143 51.2% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 <td>Repairs- M/V Woods Hole</td> <td>849,986</td> <td>1,162,378</td> <td>1,597,172</td> <td>512,997</td> <td>(1,084,175)</td> <td>-67.9%</td>	Repairs- M/V Woods Hole	849,986	1,162,378	1,597,172	512,997	(1,084,175)	-67.9%
Repairs- M/V Nantucket 1,957,937 850,145 792,781 2,171,893 1,379,112 174.0% Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199.1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Gay Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Island Home 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Bidgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,1	Repairs- M/V Governor	1,097,192	564,955	725,472	684,247	(41,225)	-5.7%
Repairs- M/V Katama 1,688,862 419,527 487,077 1,456,706 969,629 199.1% Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Gay Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Iyanough 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Office & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Vehicles 1,699,667 338,000 1,772,995 1,517,661 (255,334) -14.4% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% General Offices Supplies & Expenses 1,368,595	Repairs- M/V Sankaty	569,918	1,662,388	1,838,318	731,150	(1,107,168)	-60.2%
Repairs- M/V Eagle 1,792,527 809,562 1,443,265 1,807,966 364,701 25.3% Repairs- M/V Gay Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Iyanough 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Offices Supplies & Expenses	Repairs- M/V Nantucket	1,957,937	850,145	792,781	2,171,893	1,379,112	174.0%
Repairs- M/V Gay Head 384,263 1,541,782 1,361,348 368,727 (992,621) -72.9% Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Island Home 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% Genera	Repairs- M/V Katama	1,688,862	419,527	487,077	1,456,706	969,629	199.1%
Repairs- M/V Island Home 2,440,986 1,946,108 1,648,932 2,543,696 894,764 54.3% Repairs- M/V Iyanough 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Officer Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0%	Repairs- M/V Eagle	1,792,527	809,562	1,443,265	1,807,966	364,701	25.3%
Repairs- M/V lyanough 1,360,340 1,889,463 1,818,858 2,751,001 932,143 51.2% Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Office Supplies & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension &	Repairs- M/V Gay Head	384,263	1,541,782	1,361,348	368,727	(992,621)	-72.9%
Repairs- Bldgs. & Structures 2,361,487 2,483,246 1,593,103 2,875,199 1,282,096 80.5% Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 <td>Repairs- M/V Island Home</td> <td>2,440,986</td> <td>1,946,108</td> <td>1,648,932</td> <td>2,543,696</td> <td>894,764</td> <td>54.3%</td>	Repairs- M/V Island Home	2,440,986	1,946,108	1,648,932	2,543,696	894,764	54.3%
Repairs- Office & Term Equip 678,294 1,456,850 1,772,995 1,517,661 (255,334) -14.4% Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,8	Repairs- M/V Iyanough	1,360,340	1,889,463	1,818,858	2,751,001	932,143	51.2%
Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	Repairs- Bldgs. & Structures	2,361,487	2,483,246	1,593,103	2,875,199	1,282,096	80.5%
Repairs- Vehicles 1,699,667 338,000 410,842 414,600 3,758 0.9% Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	Repairs- Office & Term Equip	678,294	1,456,850	1,772,995	1,517,661	(255,334)	-14.4%
Miscellaneous Maintenance 1,124,002 876,926 1,135,430 877,377 (258,053) -22.7% TOTAL MAINTENANCE EXPENSE 20,091,481 18,535,648 19,112,771 21,252,236 2,139,465 11.2% GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	Repairs- Vehicles	1,699,667	338,000	410,842	414,600	3,758	0.9%
GENERAL EXPENSE: General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	Miscellaneous Maintenance	1,124,002	876,926	1,135,430		(258,053)	-22.7%
General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	TOTAL MAINTENANCE EXPENSE	20,091,481	18,535,648	19,112,771	21,252,236	2,139,465	11.2%
General Officers & Clerks 3,443,727 3,897,119 3,827,926 4,376,430 548,504 14.3% General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	GENERAL EXPENSE:						
General Office Supplies & Expenses 1,368,595 953,310 1,423,770 953,310 (470,460) -33.0% Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%		3.443 727	3.897 119	3.827 926	4,376,430	548 504	14 3%
Legal Expenses 155,961 252,000 236,967 255,600 18,633 7.9% Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%							
Pension & Relief 17,106,031 17,324,702 18,024,553 18,428,151 403,598 2.2% Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%							
Stationery & Printing 183,409 180,000 60,000 165,000 105,000 175.0% Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%	- · · · · · · · · · · · · · · · · · · ·						
Other Expenses 3,876,323 3,127,030 3,812,500 3,393,217 (419,283) -11.0%							
	·		,				
TOTAL GENERAL EXPENSE 26,134,046 25,734,161 27,385,716 27,571,708 185,992 0.7%	·						
	TOTAL GENERAL EXPENSE	26,134,046	25,734,161	27,385,716	27,571,708	185,992	0.7%

	2018	2019	2019	2020	2020 vs. 2019 ESTIMATE	
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
CASUALTIES & INSURANCE						
Hull Insurance & Losses	769,268	744,060	747,763	766,380	18,617	2.5%
Cargo Insurance,Loss & Damage	58,197	77,316	62,444	80,730	18,286	29.3%
Liability Insurance & Loss-Marine	1,406,448	1,508,280	1,522,610	1,745,328	222,718	14.6%
Liability Ins & Loss- Non-Marine	1,075,216	956,352	1,156,622	1,030,224	(126,398)	-10.9%
Other Insurance	606,611	655,500	662,736	773,794	111,058	16.8%
TOTAL CASUALTIES & INSURANCE	3,915,740	3,941,508	4,152,175	4,396,456	244,281	5.9%
TRAFFIC EXPENSE:						
Reservation Bureaus	1,438,127	1,543,486	1,521,005	1,577,881	56,876	3.7%
Advertising	1,288,708	1,344,972	1,544,149	1,345,550	(198,599)	-12.9%
Other Traffic Expense	275,304	308,422	331,937	327,109	(4,828)	-1.5%
TOTAL TRAFFIC EXPENSE	3,002,139	3,196,880	3,397,091	3,250,540	(146,551)	-4.3%
OPERATING RENTS	768,108	778,464	783,016	882,139	99,123	12.7%
PAYROLL TAXES - SOCIAL SECURITY	2,651,848	2,685,452	2,732,499	3,034,423	301,924	11.0%
TOTAL OPERATING EXPENSES	104,371,492	105,232,190	108,680,297	111,603,596	2,923,299	2.7%

SUPPLEMENTAL INFORMATION -PRELIMINARY 2020 OPERATING BUDGET vs. 2019 ESTIMATE

	2018	2019	2019	2020	2020 vs. 2019 ESTIMATE	
	ACTUAL	BUDGET	ESTIMATE *	BUDGET	Inc(Dec)	% Inc(Dec)
OTHER INCOME						
Miscellaneous Income						
Profit (Loss) from Sale of Property	(696,587)	0	0	0	0	0.0%
Other	0	0	0	0	0	0.0%
Reduction in Present Value of Receivable	0	0	0	0	0	0.0%
License Fees	2,237,196	2,100,000	2,326,839	2,403,000	76,161	3.3%
Total Miscellaneous Income	1,540,609	2,100,000	2,326,839	2,403,000	76,161	3.3%
GENERAL EXPENSE:						
Pension & Relief						
Pension Expense	7,149,703	7,069,484	7,181,787	7,535,785	353,998	4.9%
Health & Welfare Expense	8,446,698	11,182,797	12,081,098	11,921,447	(159,651)	-1.3%
Health & Welfare Contribution.	0	(2,197,415)	(2,416,220)	(2,348,339)	67,881	-2.8%
Long Term Disability	611,374	585,519	494,573	585,519	90,946	18.4%
Unemployment Tax	898,256	684,317	683,315	733,739	50,424	7.4%
Total Pension & Relief	17,106,031	17,324,702	18,024,553	18,428,151	403,598	2.2%
Other Expenses						
Credit Card Charges	2,054,785	2,004,750	2,004,750	2,210,250	205,500	10.3%
Outside Accounting	137,000	131,500	131,500	147,000	15,500	11.8%
Consultants	385,127	294,600	294,600	259,200	(35,400)	-12.0%
Training & Safety	681,893	380,380	380,380	443,092	62,712	16.5%
Other	617,518	315,800	1,001,270	333,675	(667,595)	-66.7%
Total Other Expenses	3,876,323	3,127,030	3,812,500	3,393,217	(419,283)	-11.0%